



Are You Ahead or Behind the Curve?

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CIO, Lowenstein Sandler PC

2009 ILTA Technology Survey



- 455 participating firms
- 88,000 attorneys
- 190,000 end users

Survey Respondent Profile



Number of Attorneys	# of Firms	% of Respondents
Under 50	142	31%
50 to 149	155	34%
150 to 349	71	16%
350 to 699	48	11%
Over 700	33	7%

Criteria: Progressive Tech



- provides competitive advantage
- lowers costs
- reduces risk
- looks really cool.

Legal Tech Components



- **Infrastructure** (OS, hardware, monitors)
- **Security** (policies, utilities, practices)
- **File Management** (tools, policies, Planning)
- **Mobility** (PDAs, phones, Remote Access)
- **KM/BI** (tools, databases)
- **Spending and strategy**

Quick Poll: Your Firm?



- Leading
- Keeping Up
- Lagging

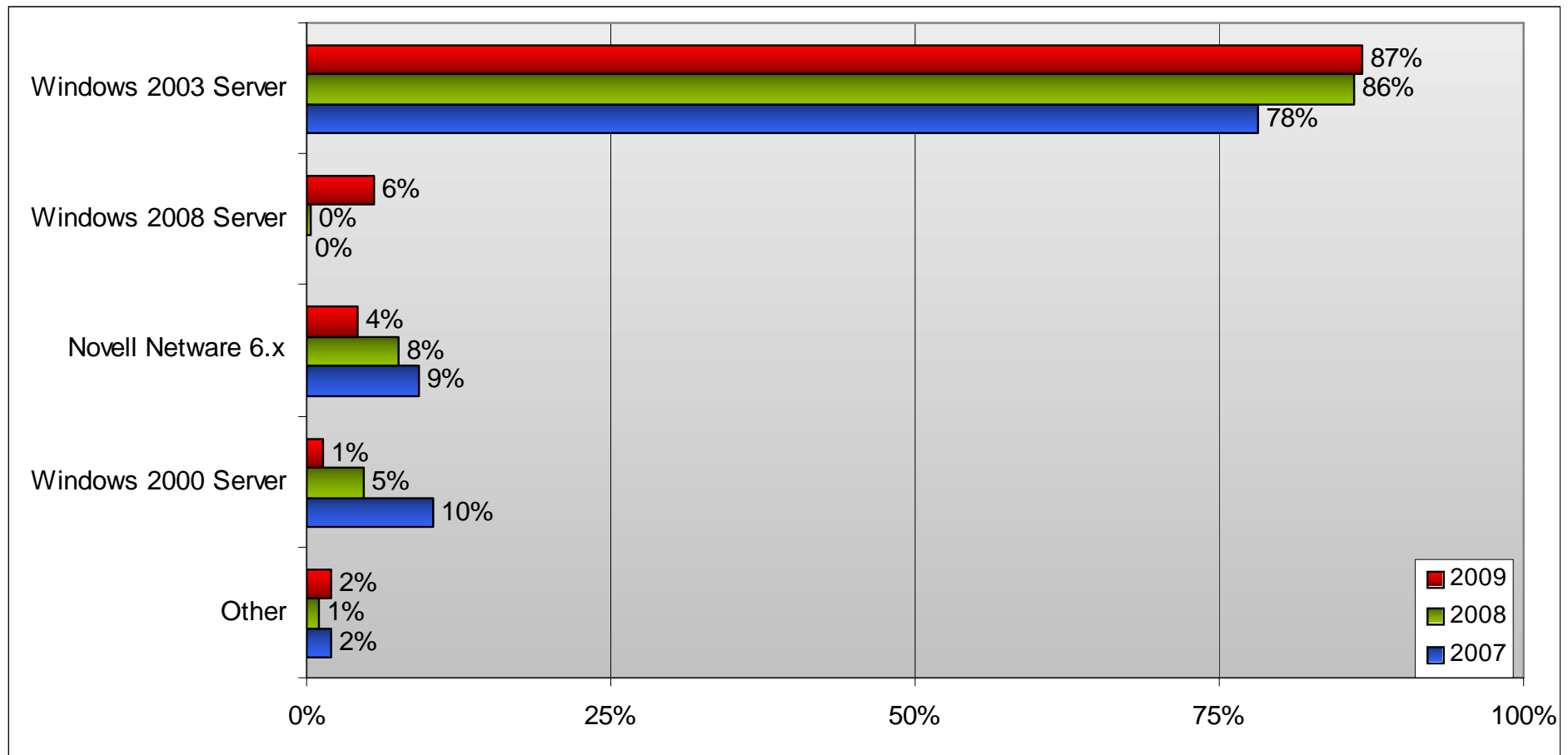
Quick Poll: What Matters?



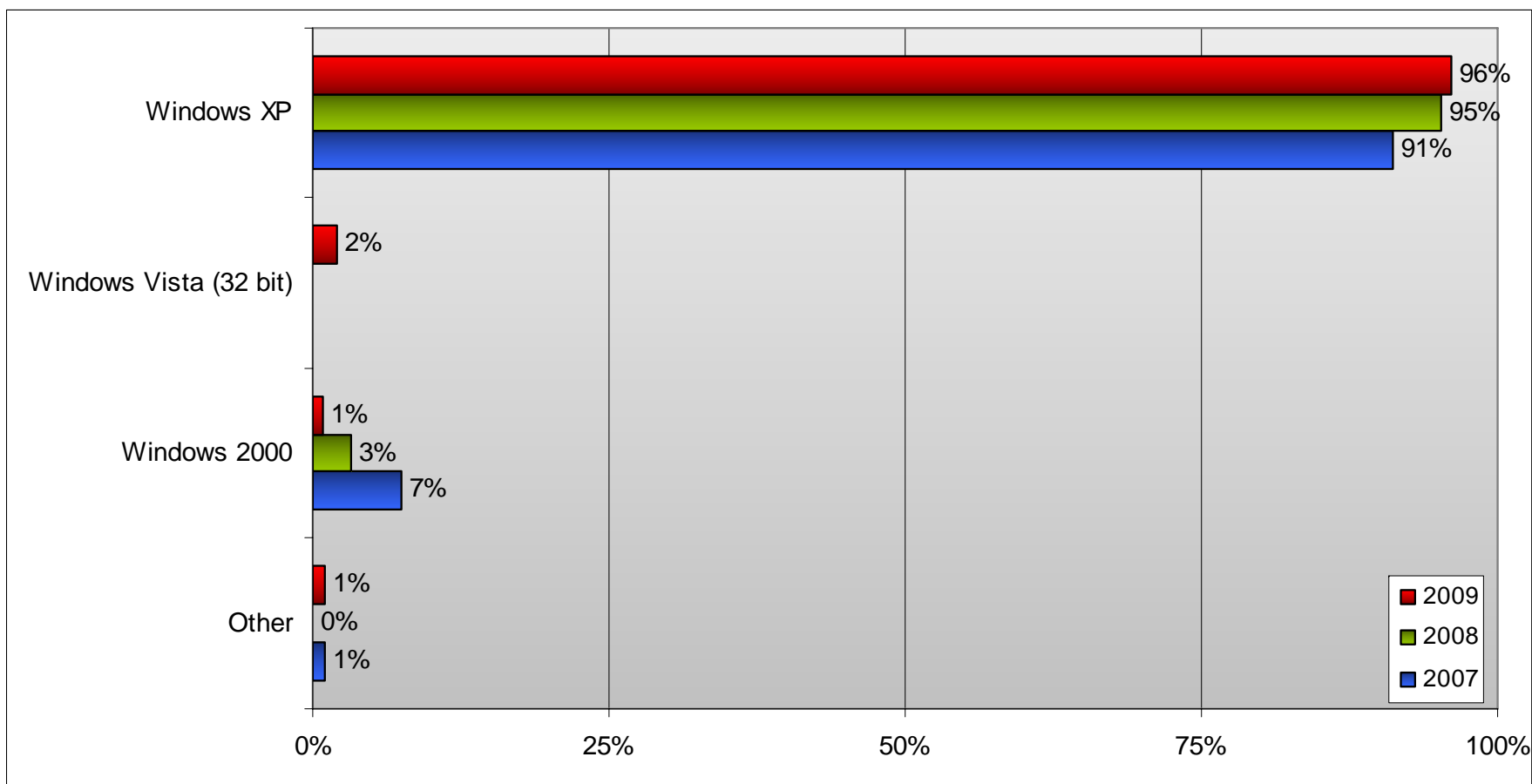


Infrastructure

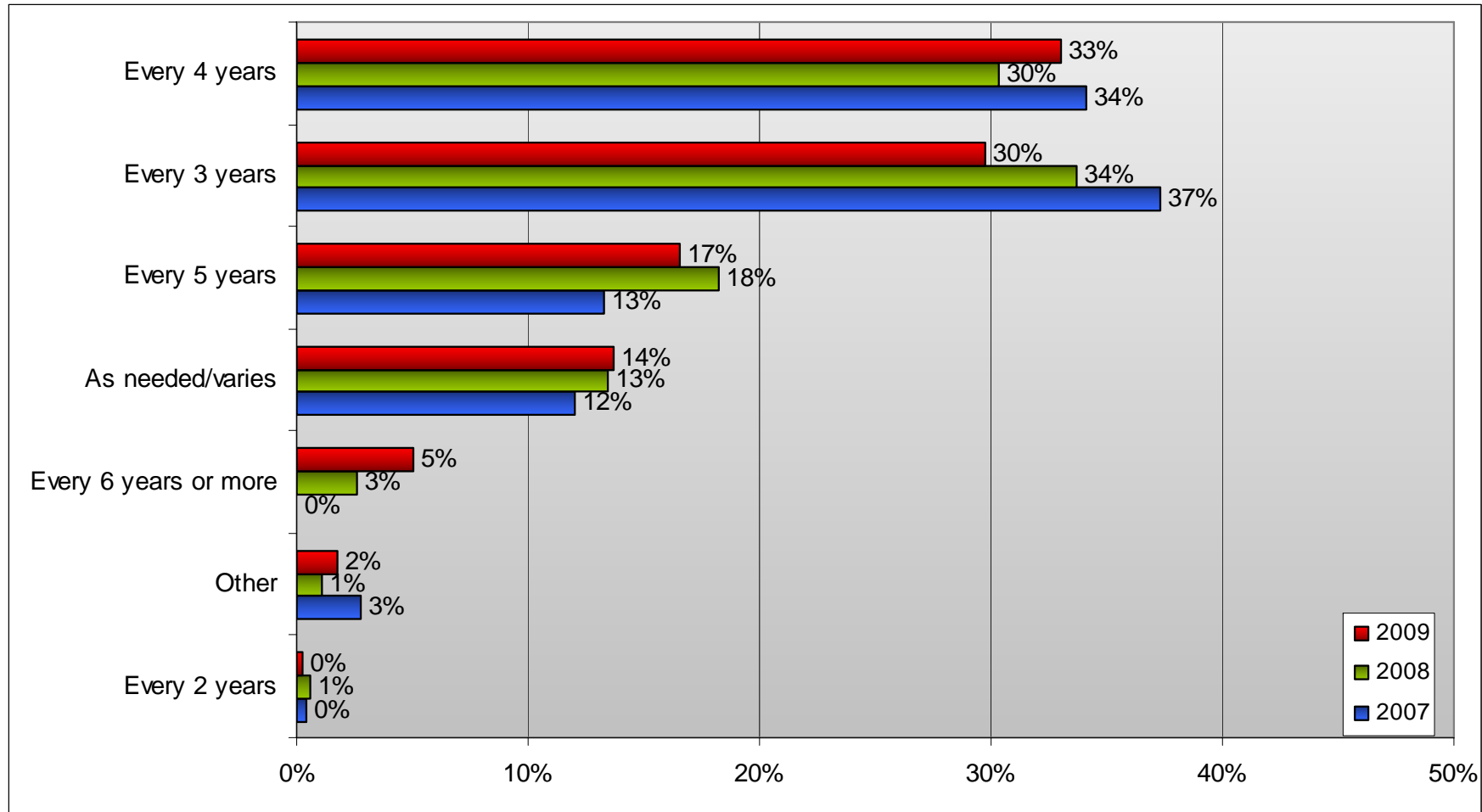
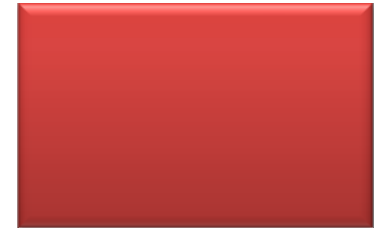
What is your firm's PRIMARY file server operating system? (Check one)



What desktop operating systems does your firm use? (Check all that apply)



How often do you cycle/replace your desktop PCs? (Check one)

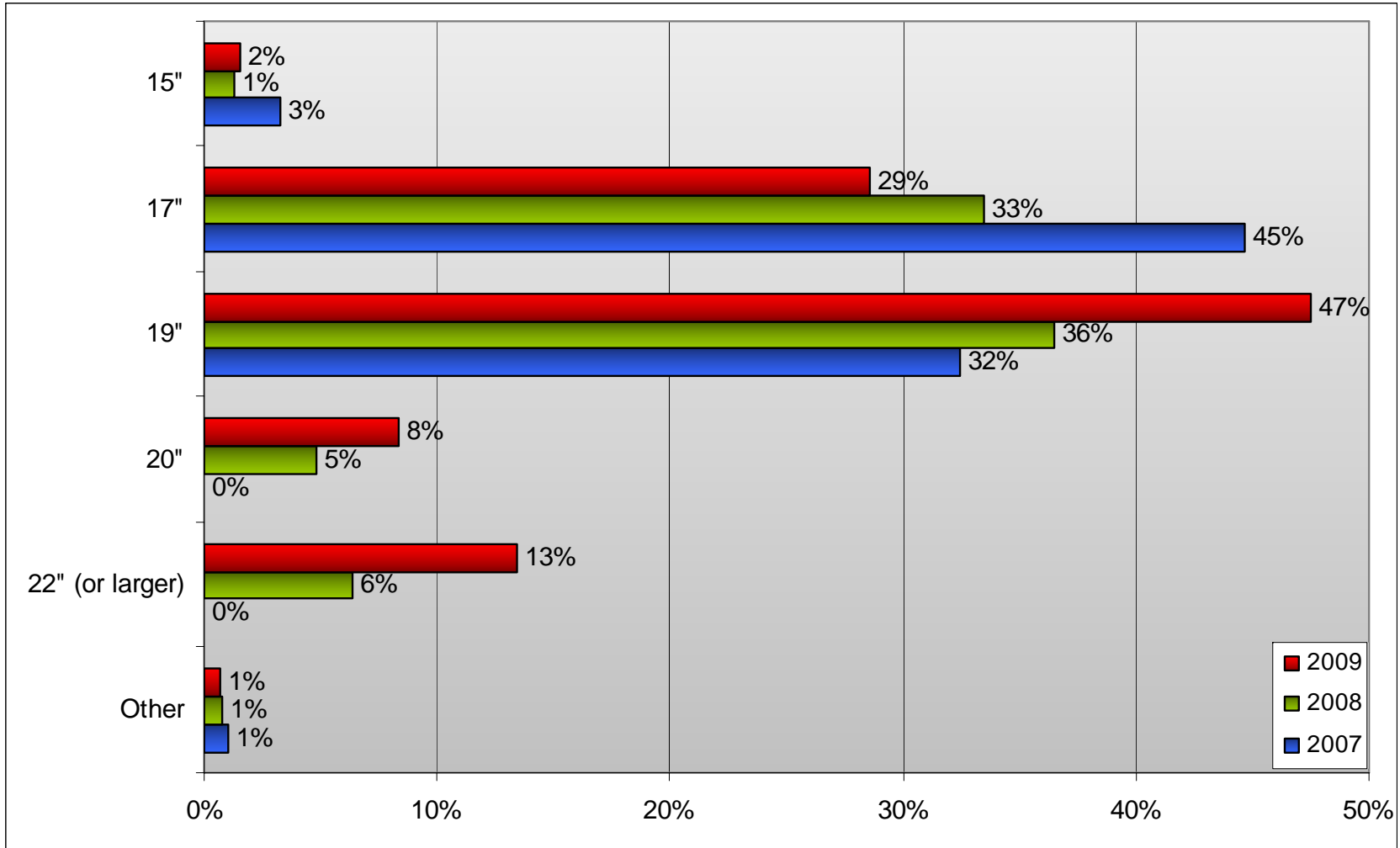
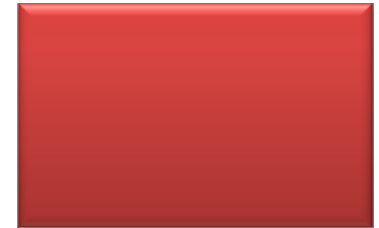


Poll: Displays



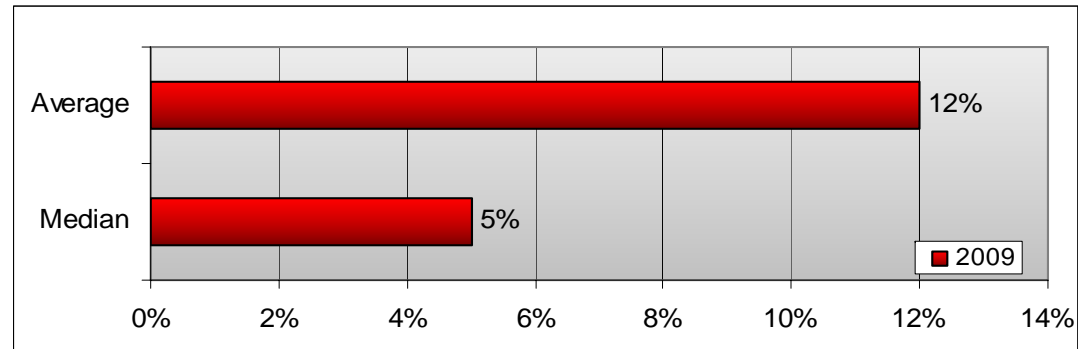
- Dual Monitors
- Large Screens ($\geq 19''$)
- Three Screens
- Other?

What PRIMARY type of display for desktop PCs was the last major purchase you made for your firm?
(Check one)

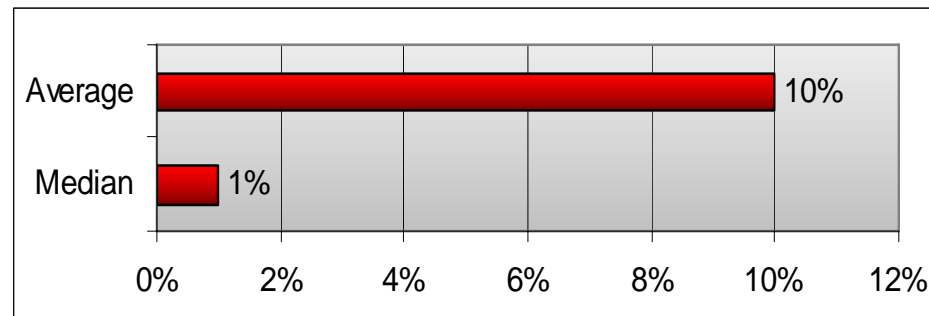




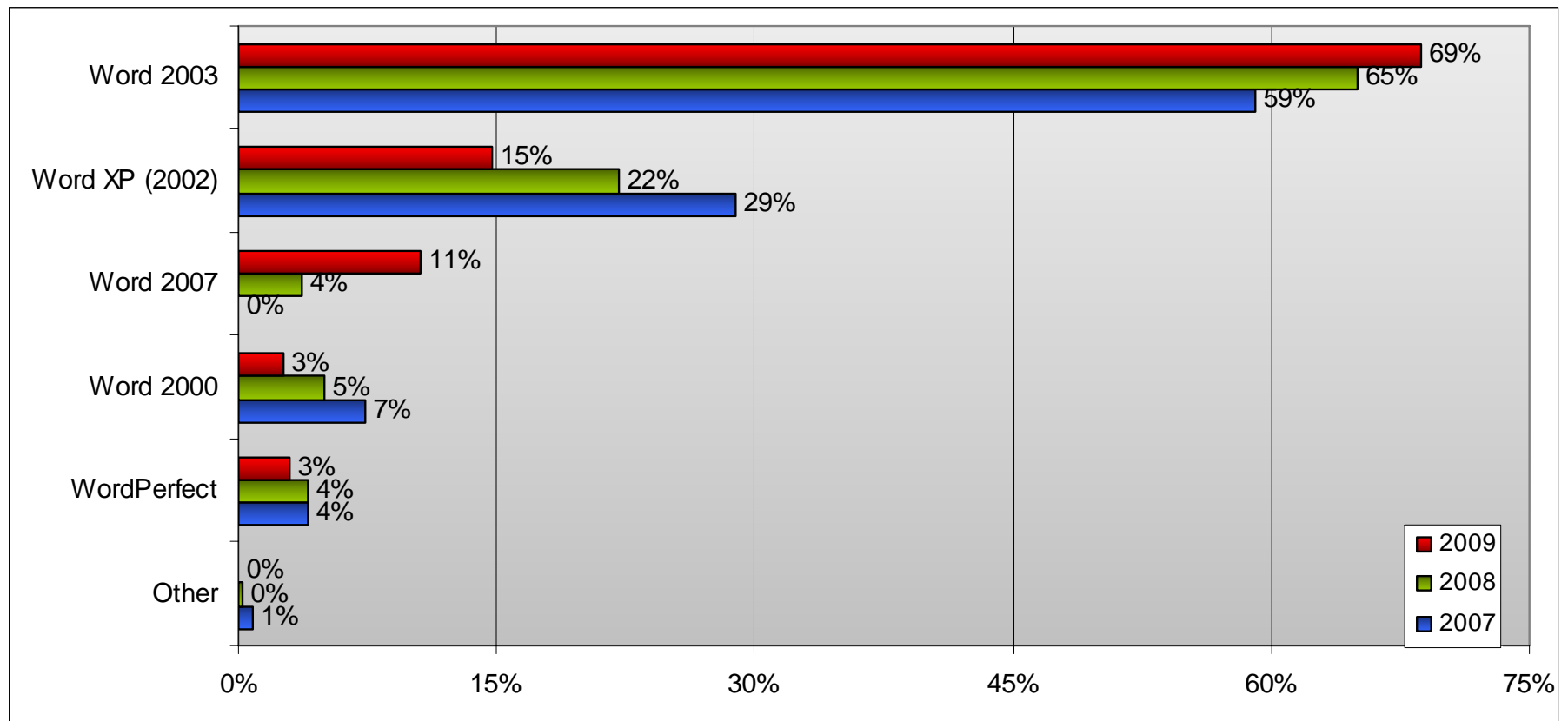
Dual Monitors



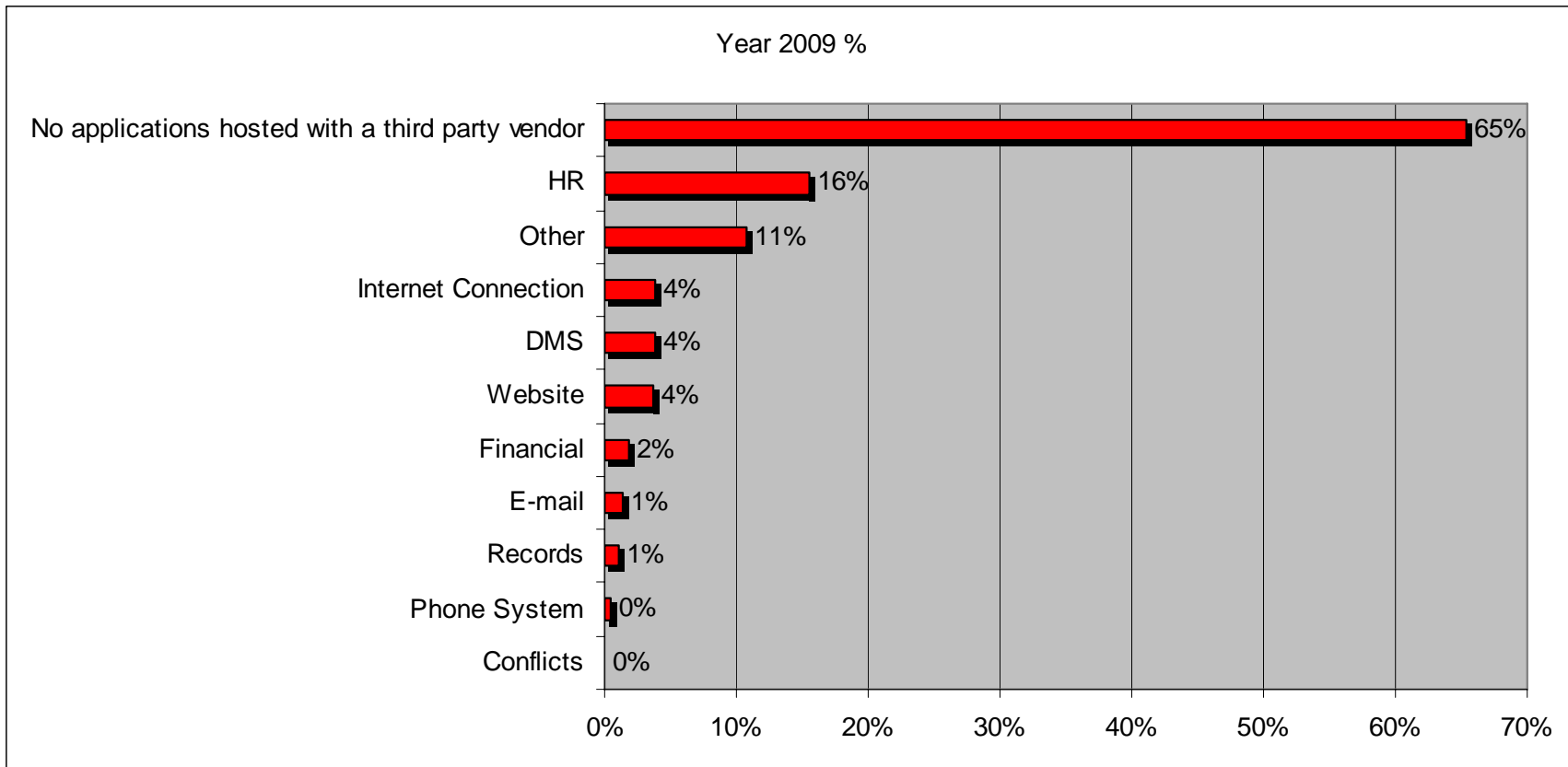
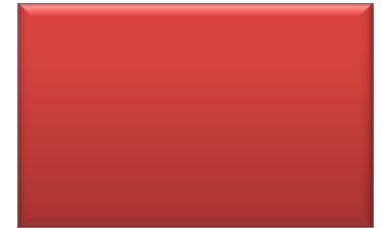
Large Screen ($\geq 22''$)



What is your firm's PRIMARY word processing software? (Check one)



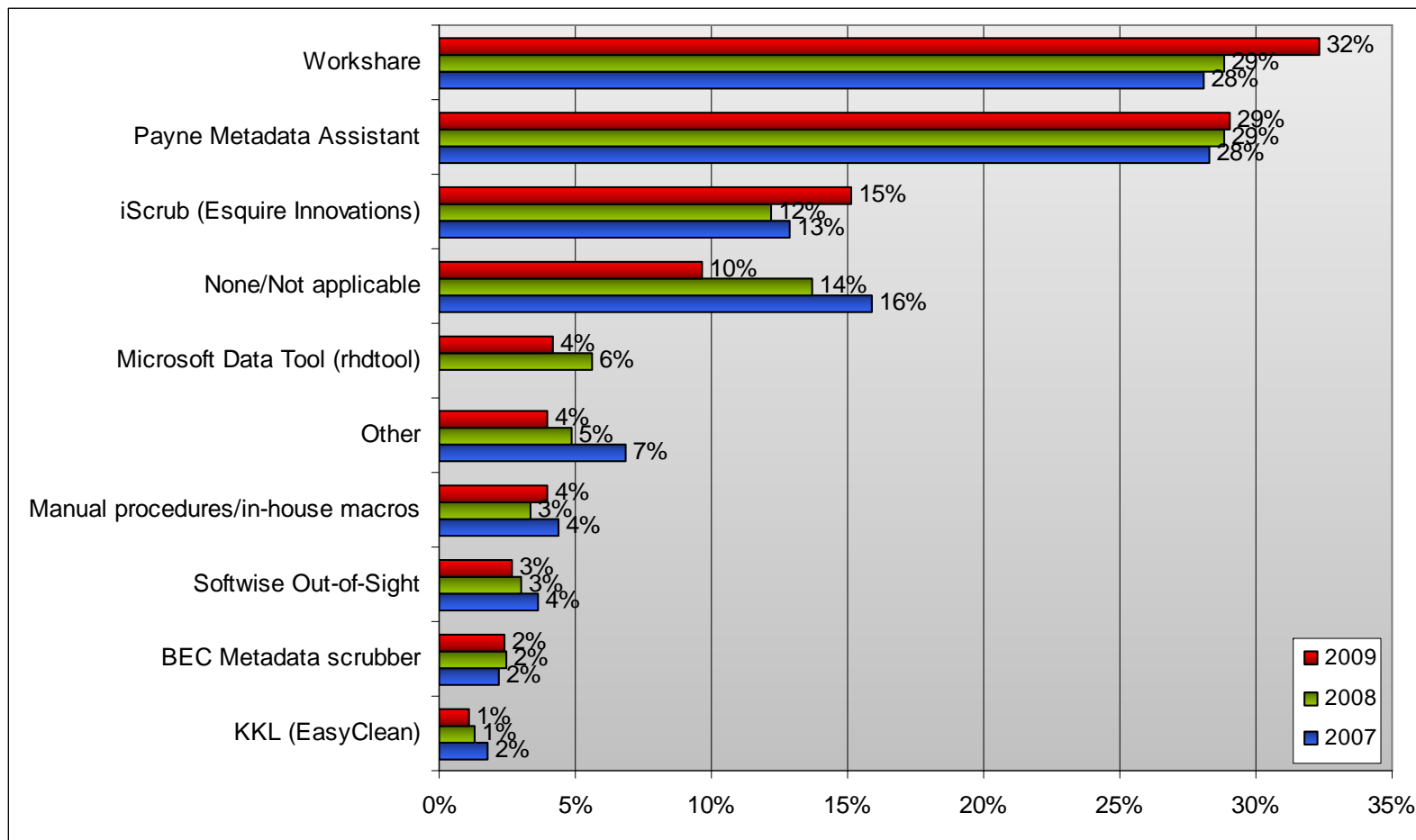
What applications are hosted with a 3rd party?





Security

What software does your firm use for metadata checking/removal? (Check all that apply)

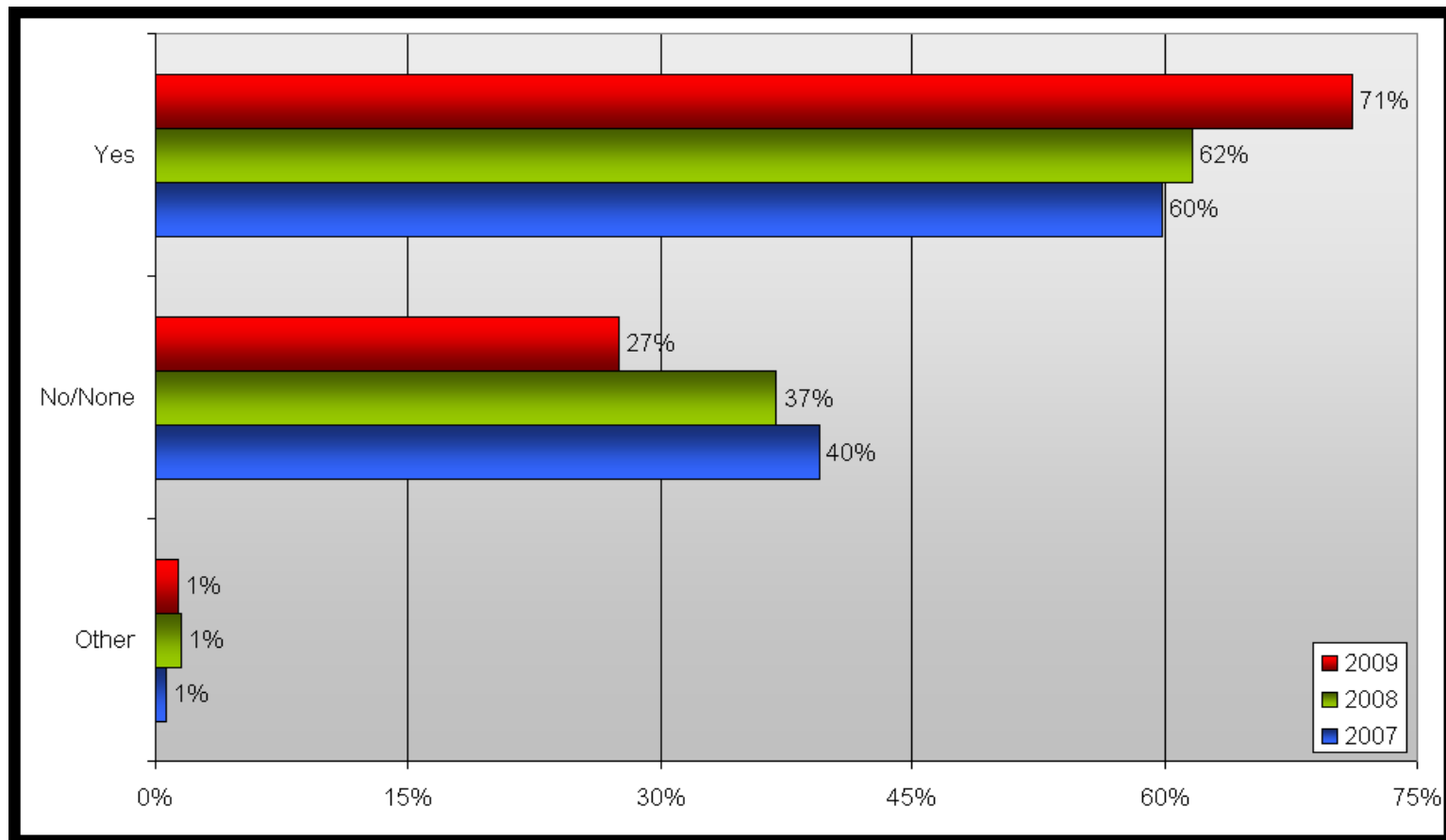


Do you have a prompt to warn users about
“Reply to All”?

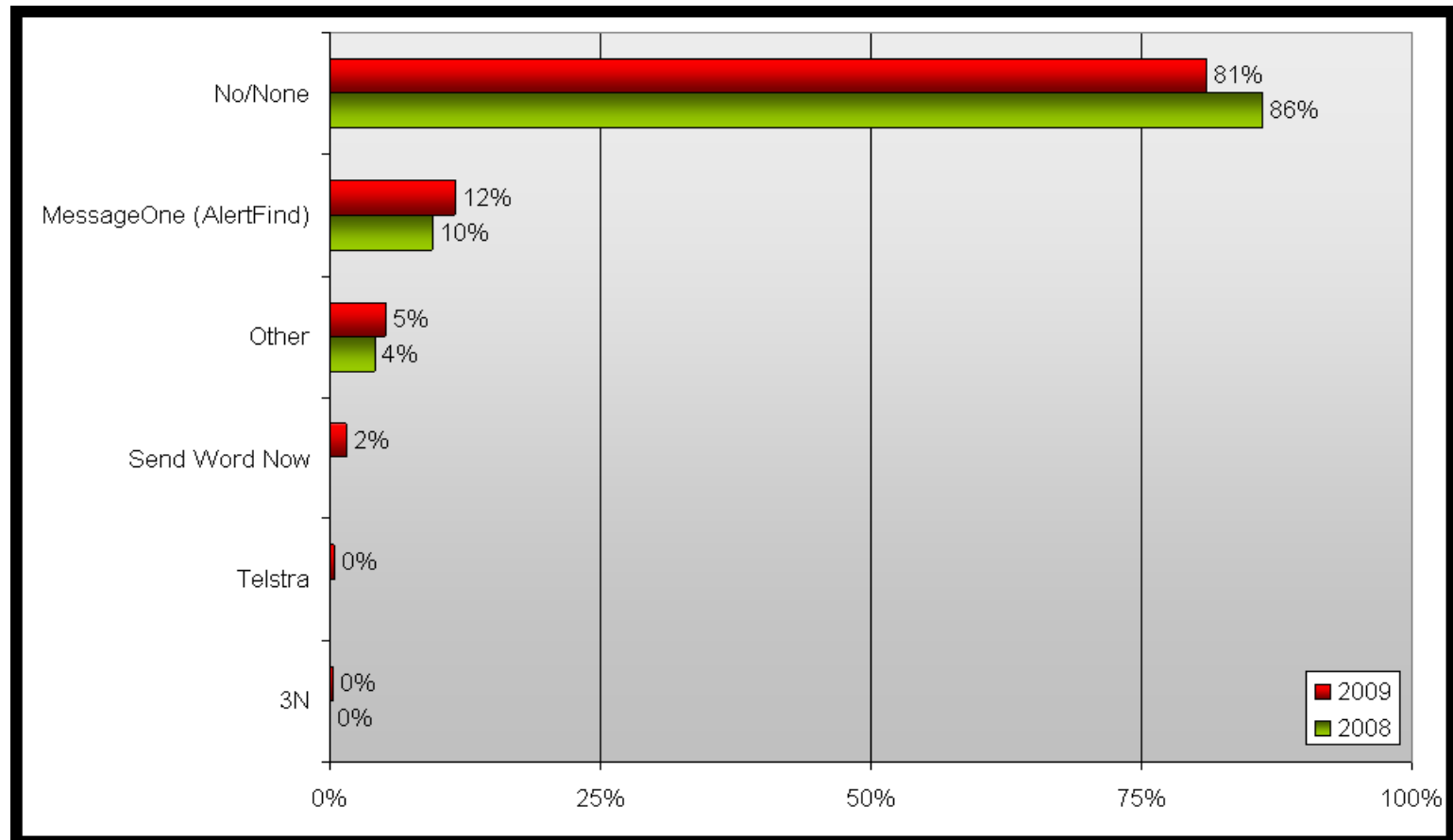
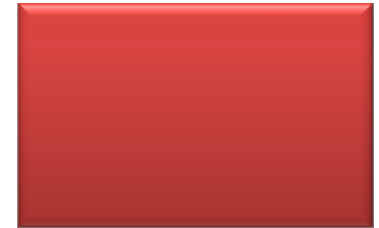


Number of Attorneys					
	≤49	50 to 149	150 to 349	350 to 699	≥700
Yes	4%	6%	10%	21%	36%
No	96%	94%	90%	79%	64%

Do you use “disk to disk” backup technology for data recovery?



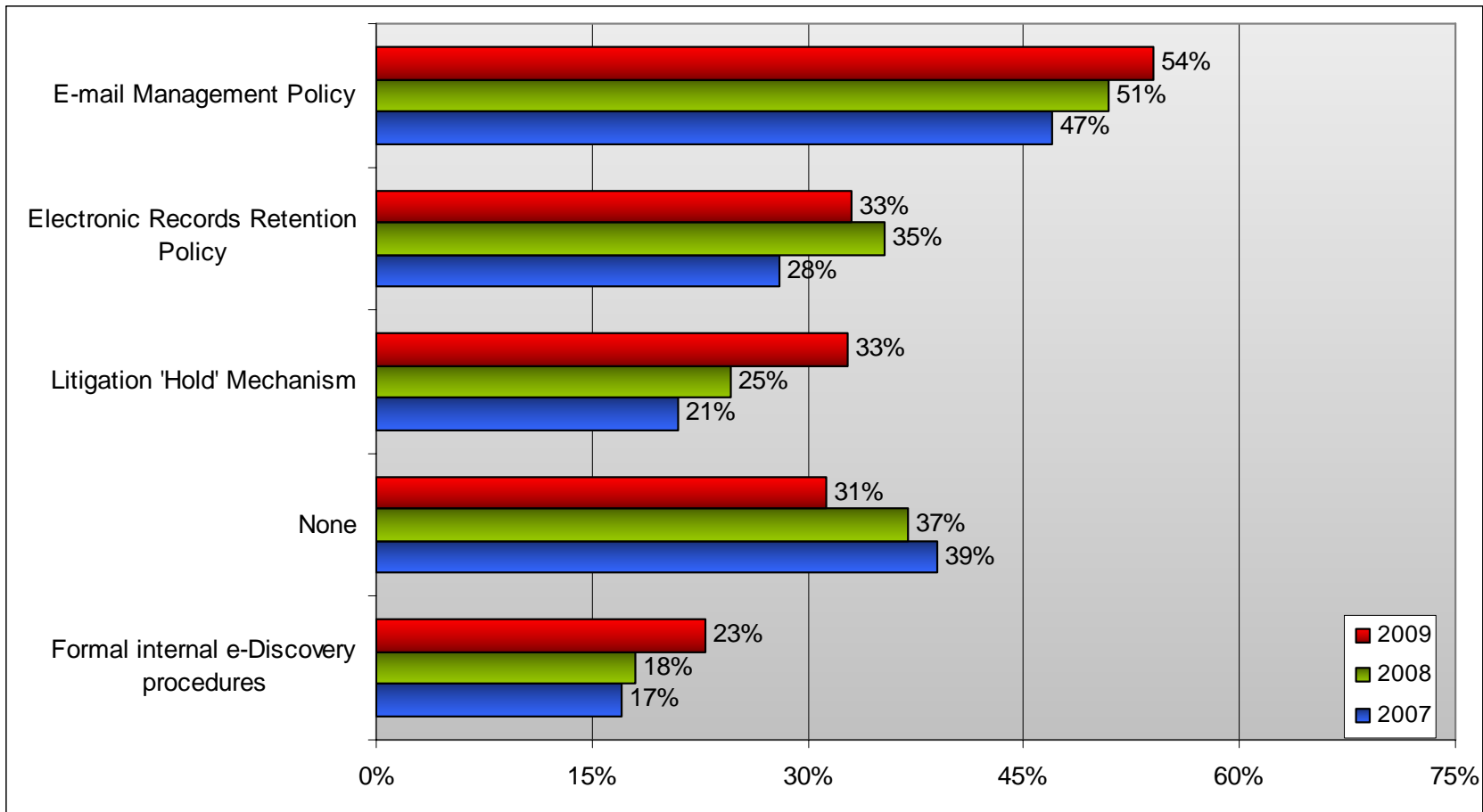
Do you use an outside vendor for Crisis Communication? (Check one)

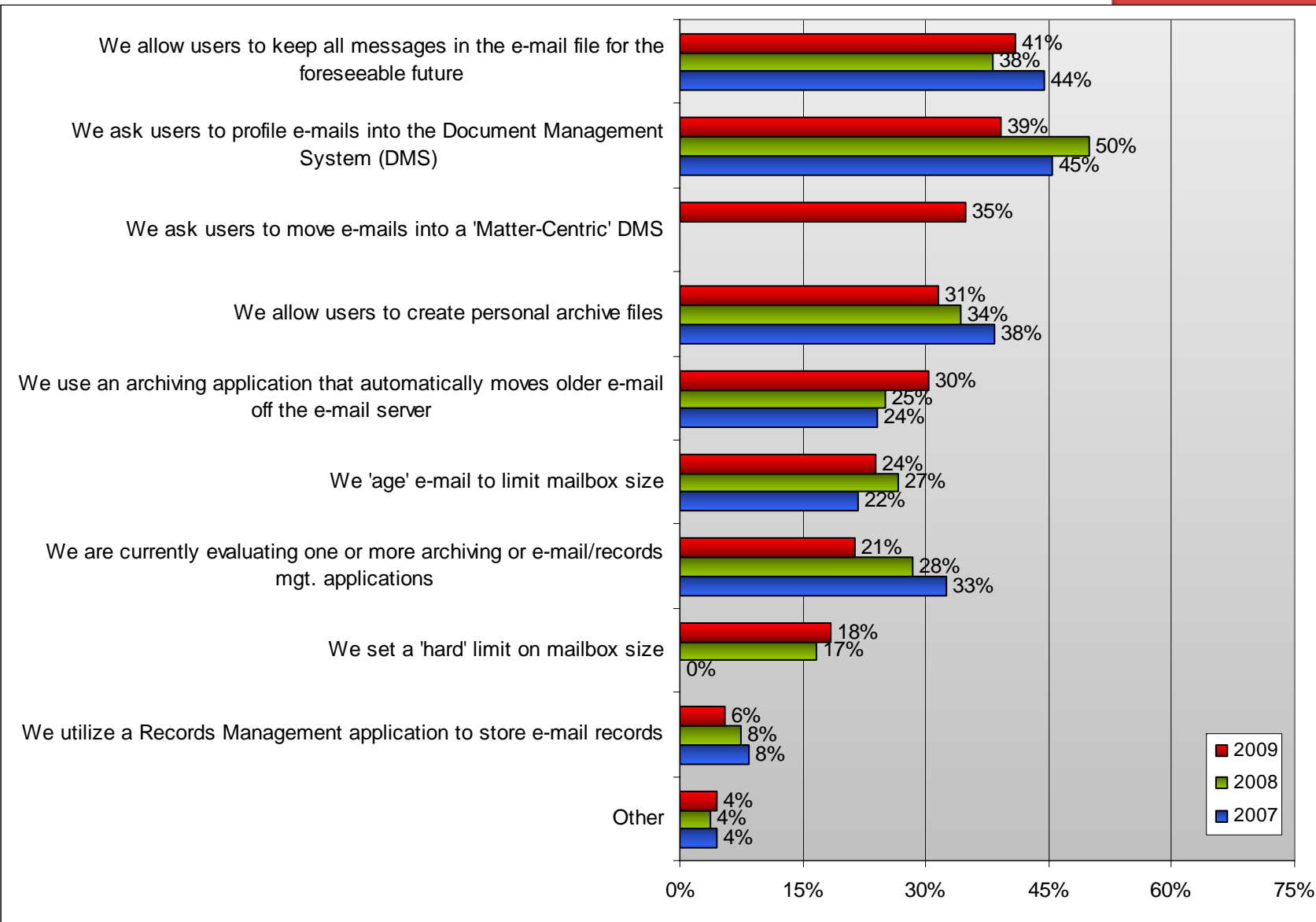




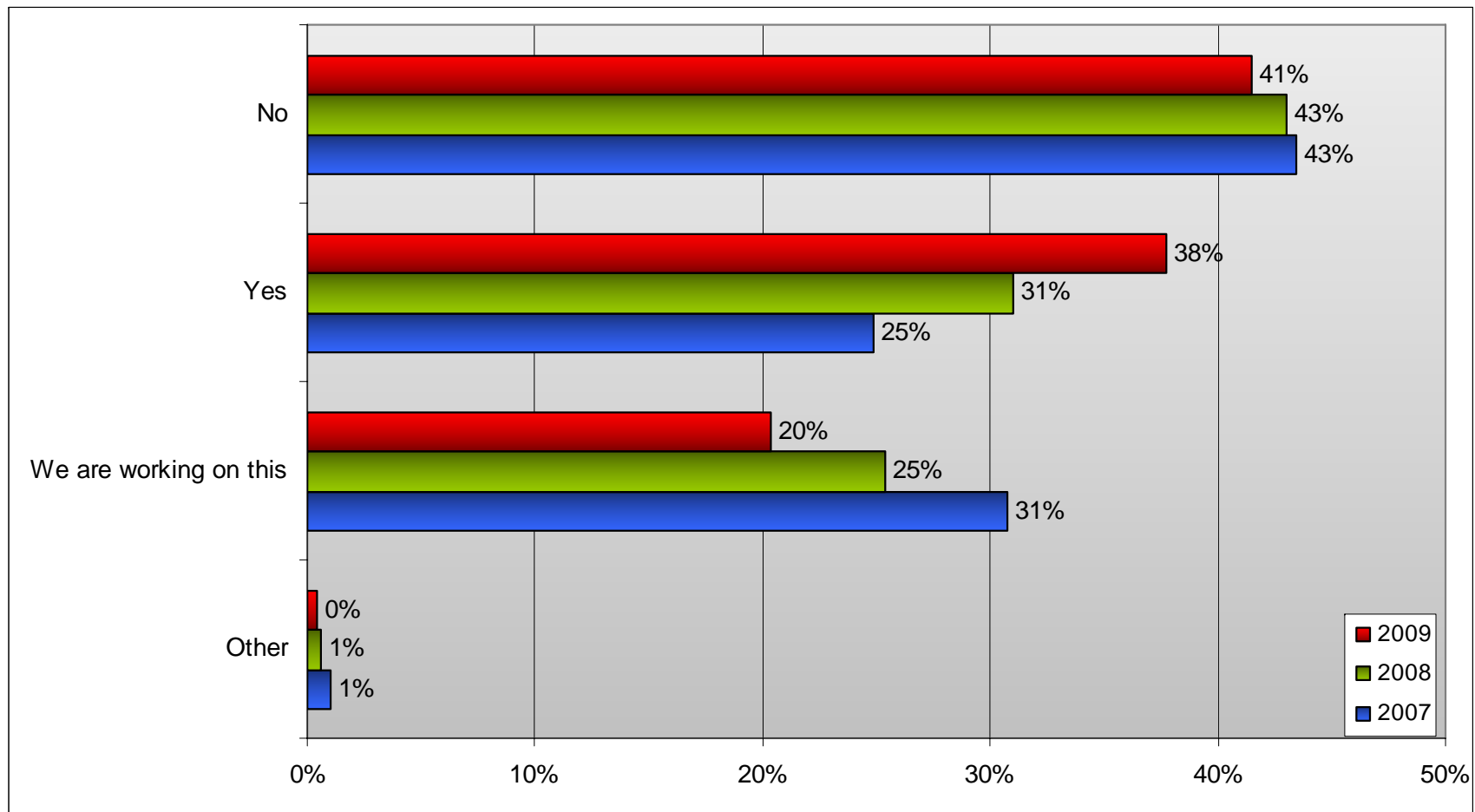
File Management

Which (if any) of the following do you have in place?
(Check all that apply)

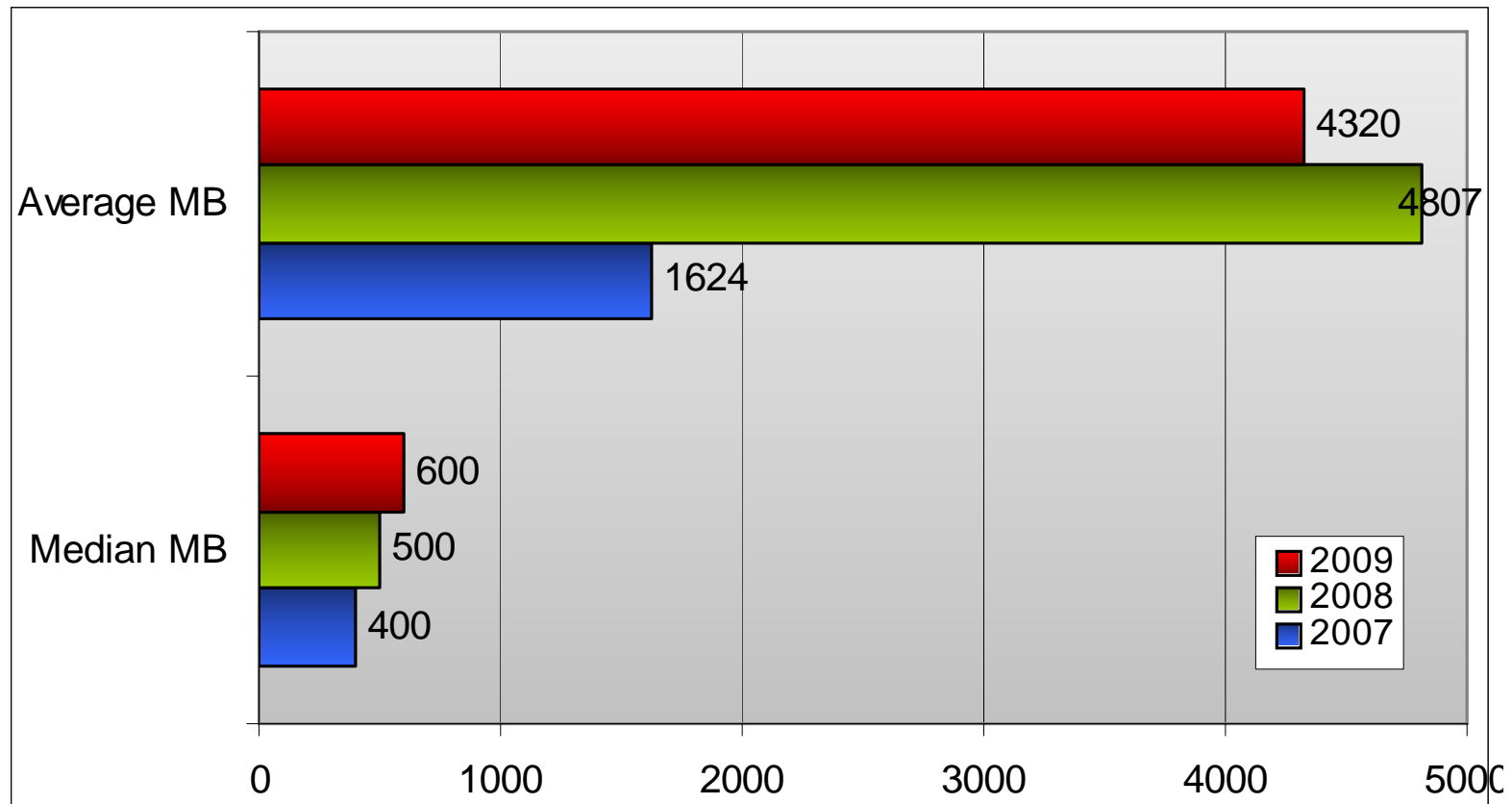




Do your attorneys have an option of working in a “matter-centric” interface as opposed to an application-centric desktop? (Check one)



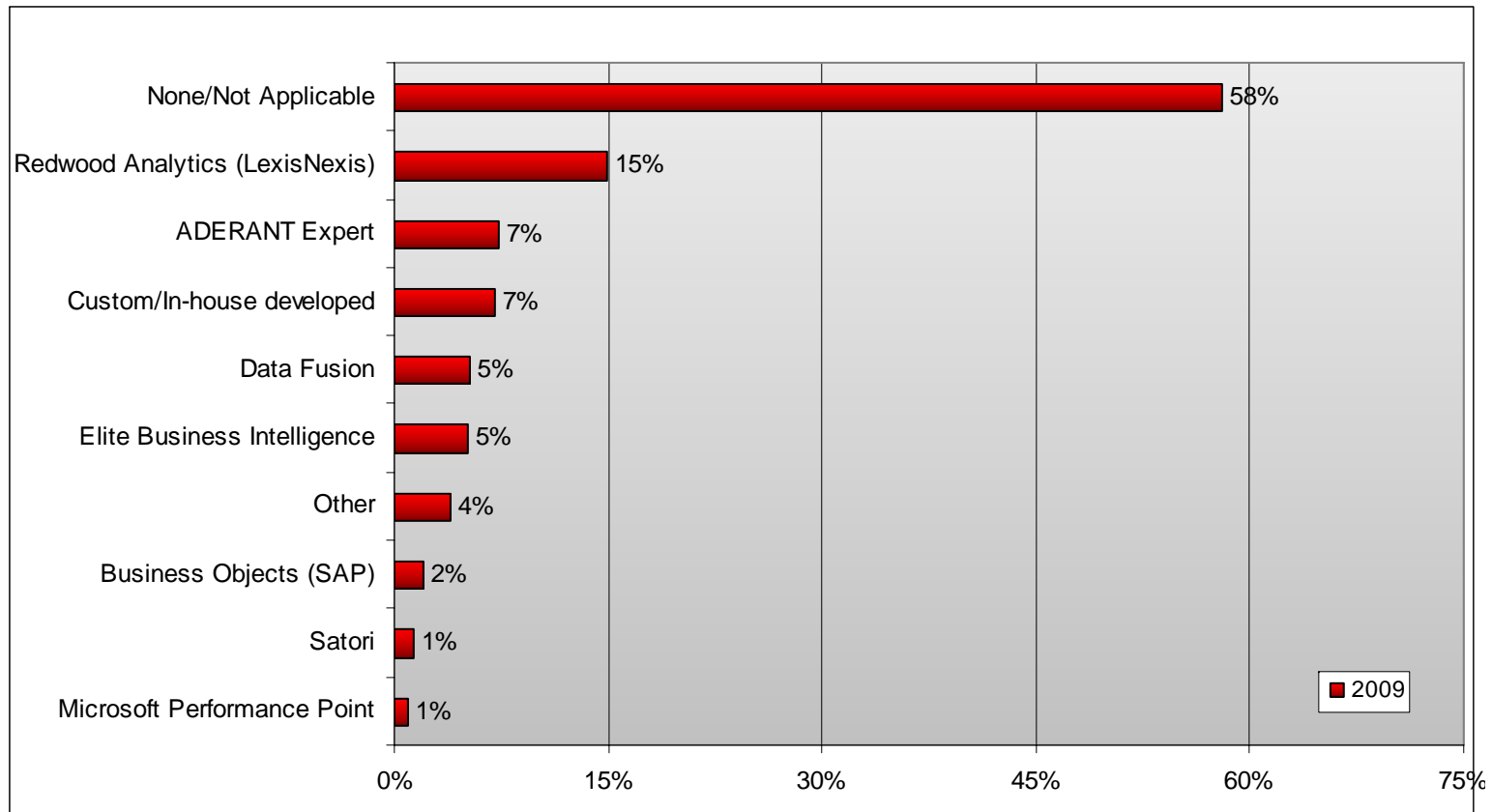
What is your typical mailbox size limit (in MB)?





Knowledge Management/ Business Intelligence

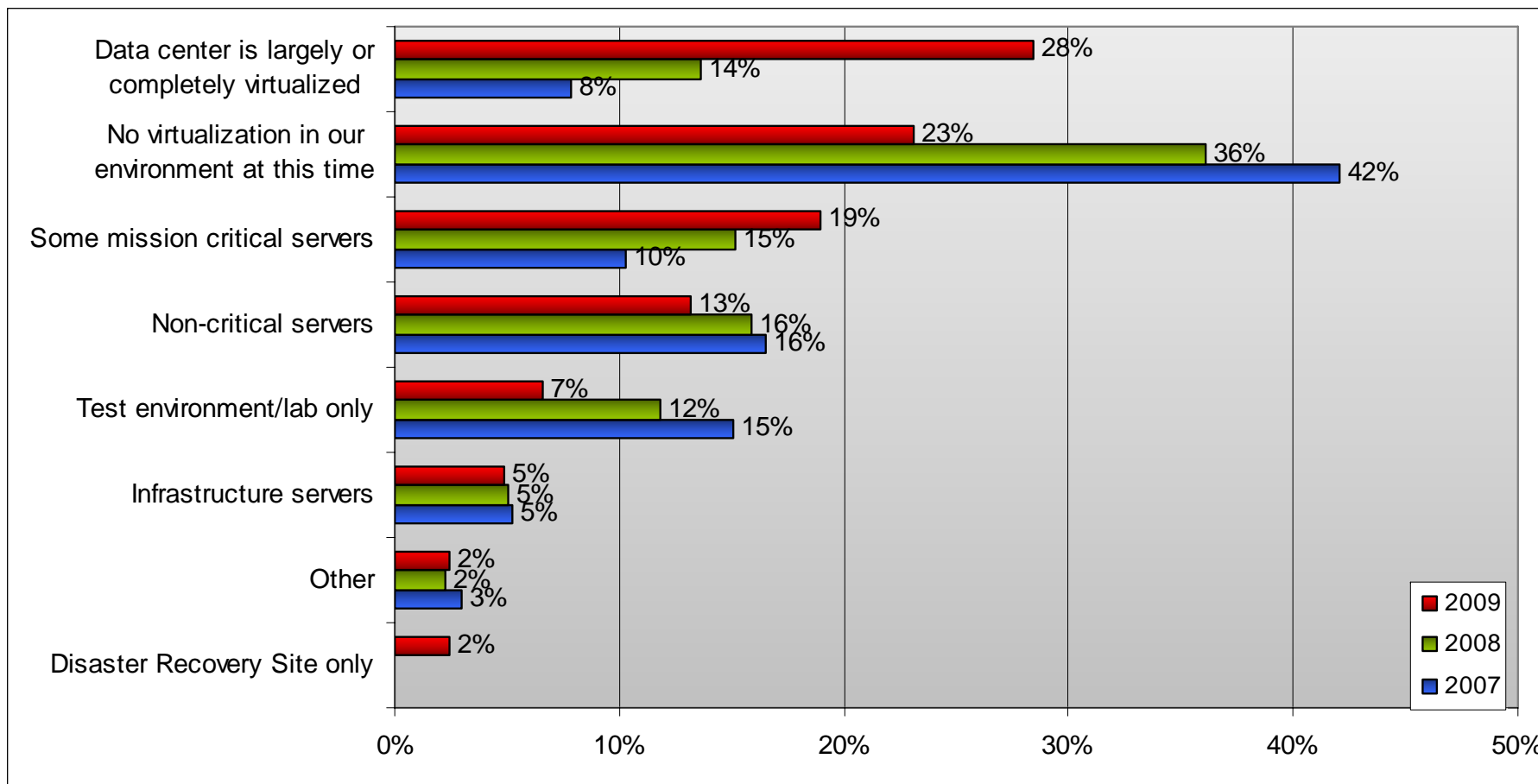
Does your firm use Business Intelligence/Financial Analysis software? (Check all that apply)



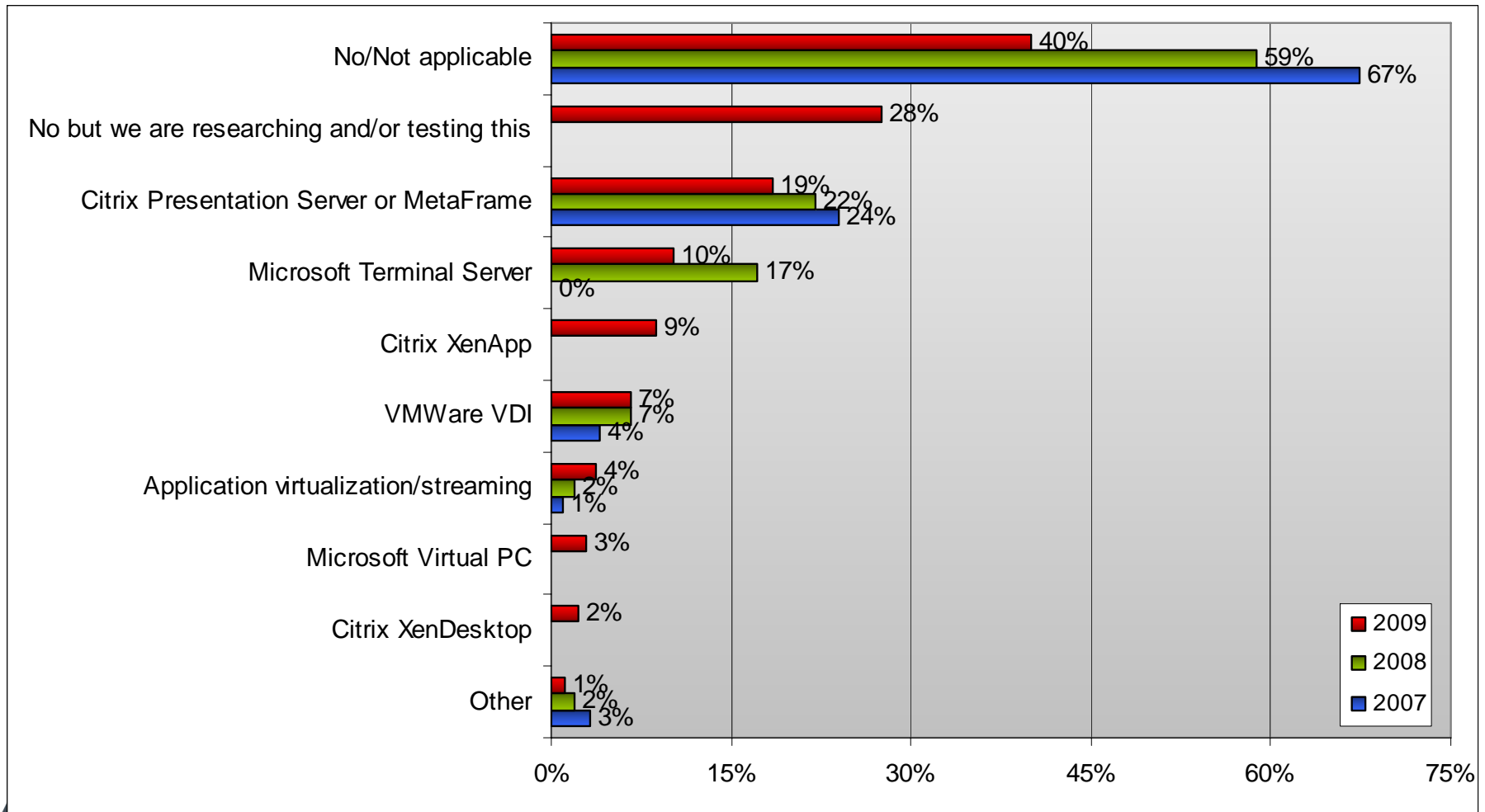


Mobility

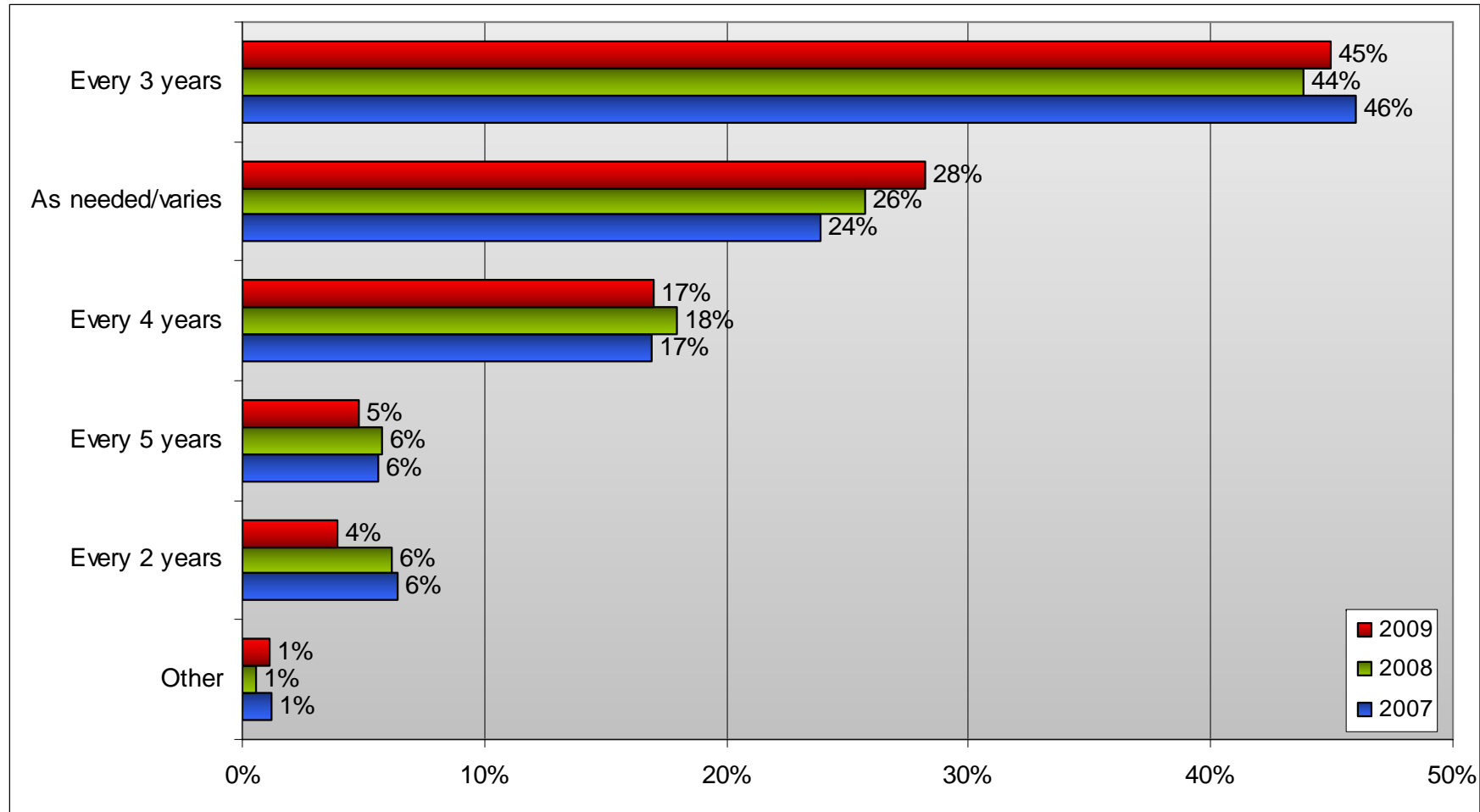
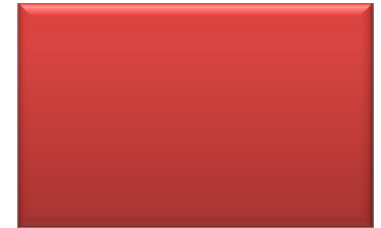
Which most accurately describes your environment with regard to virtualization?



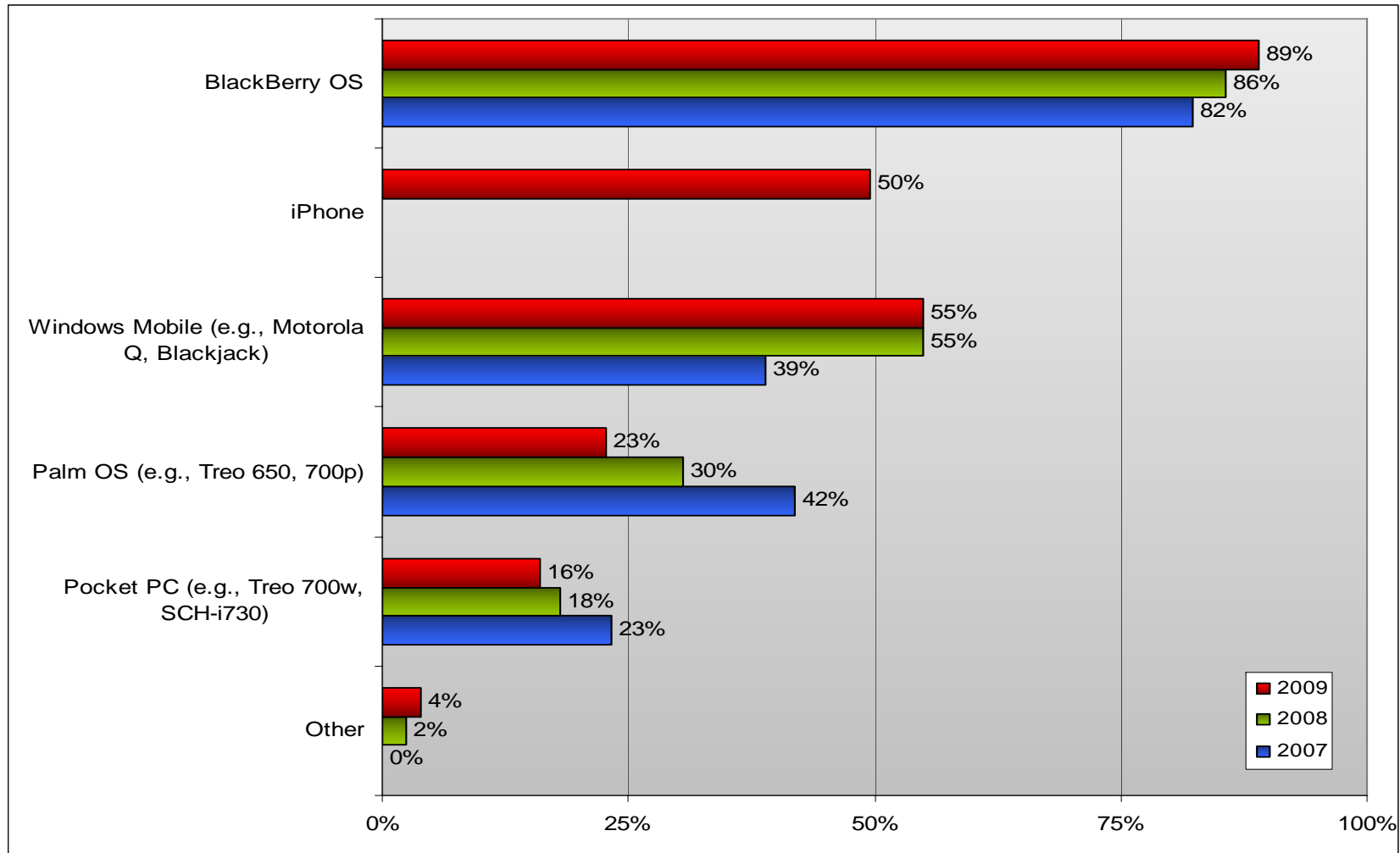
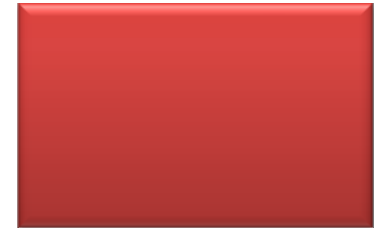
Do you currently use any virtual desktop technology within the firm (other than for remote access)? (Check all that apply)



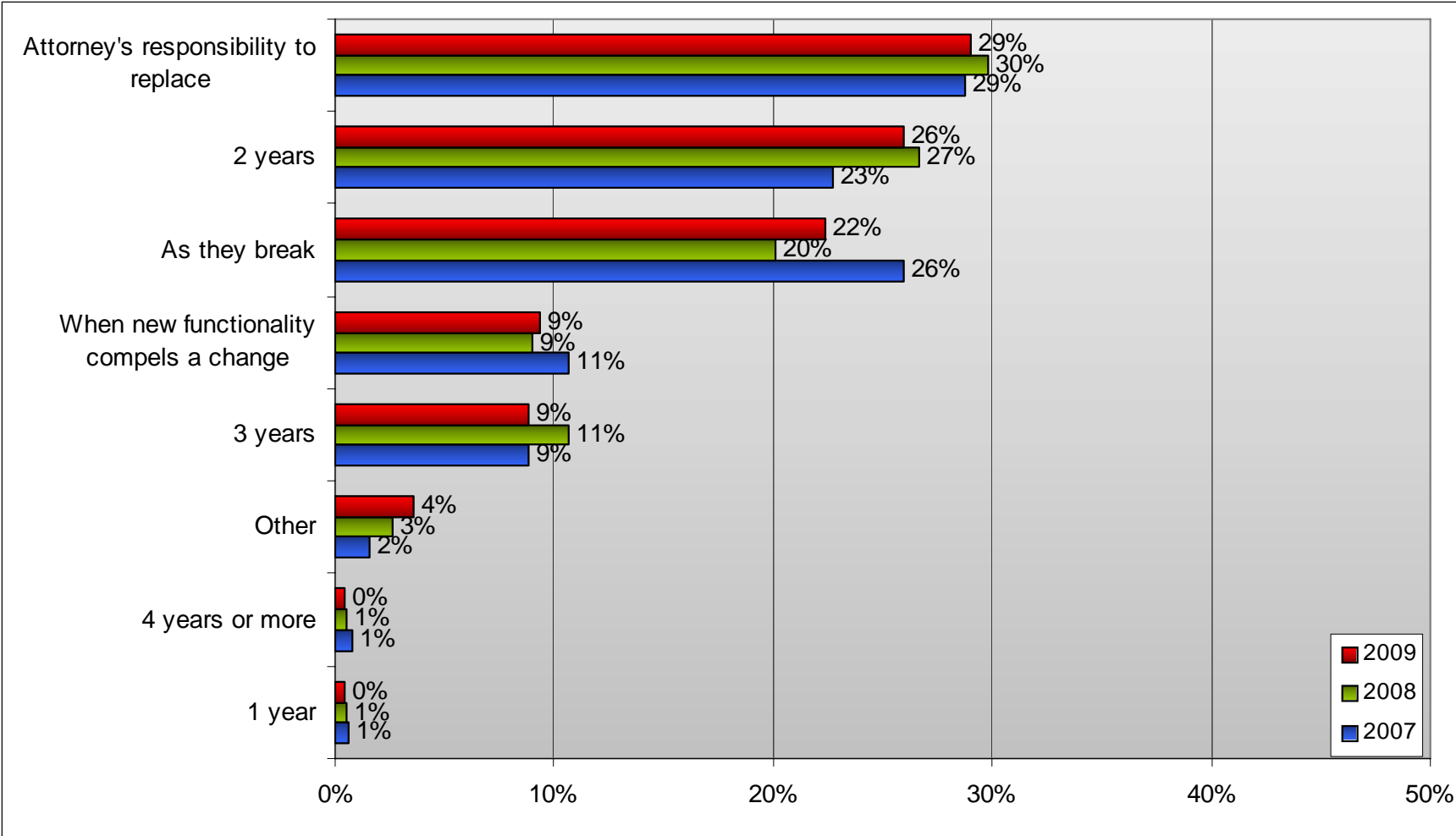
How often do you cycle/replace your notebook/laptop computers? (Check one)



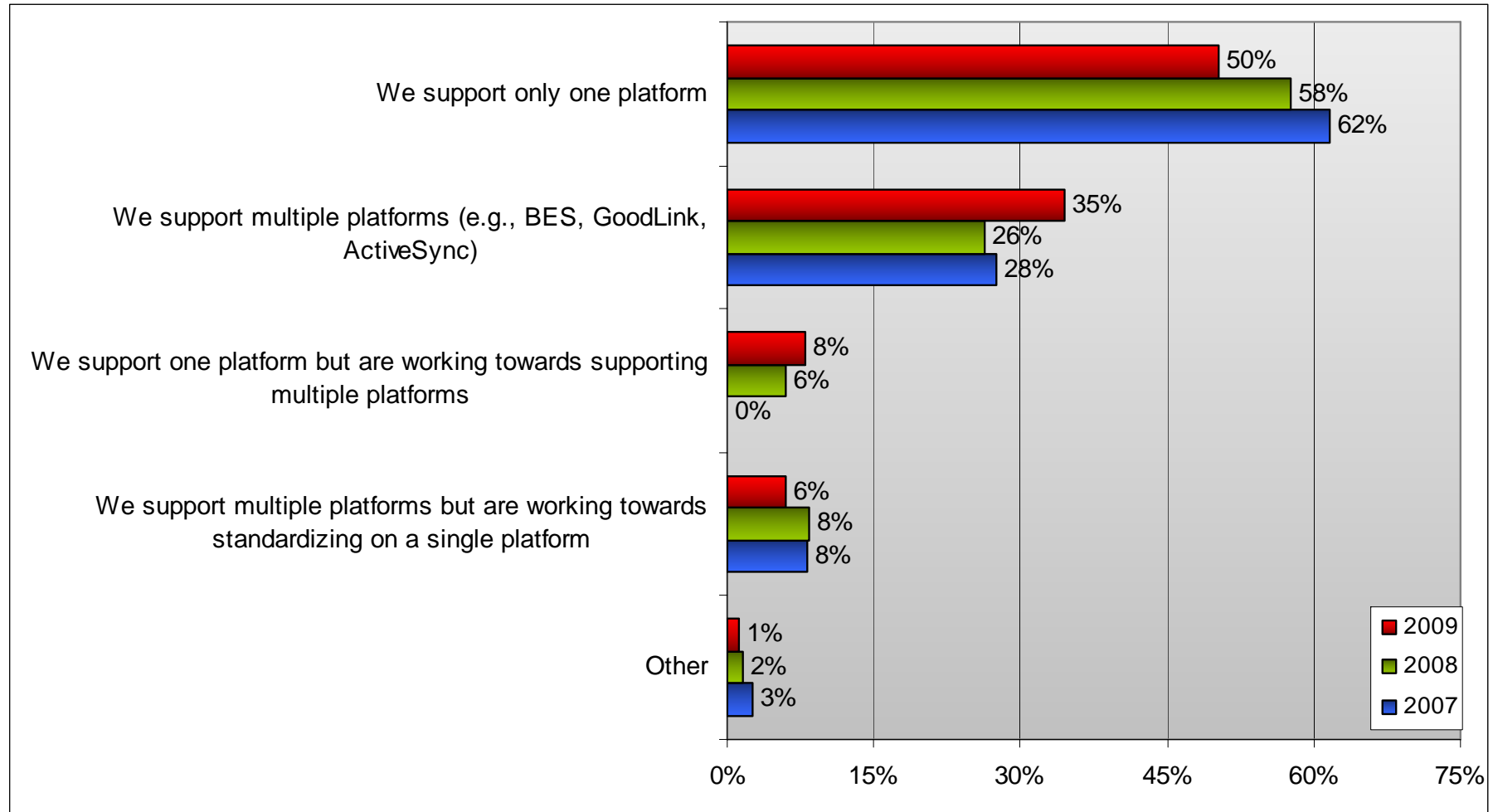
Which of these wireless e-mail devices are in use at your firm based on their imbedded OS (check all that apply)



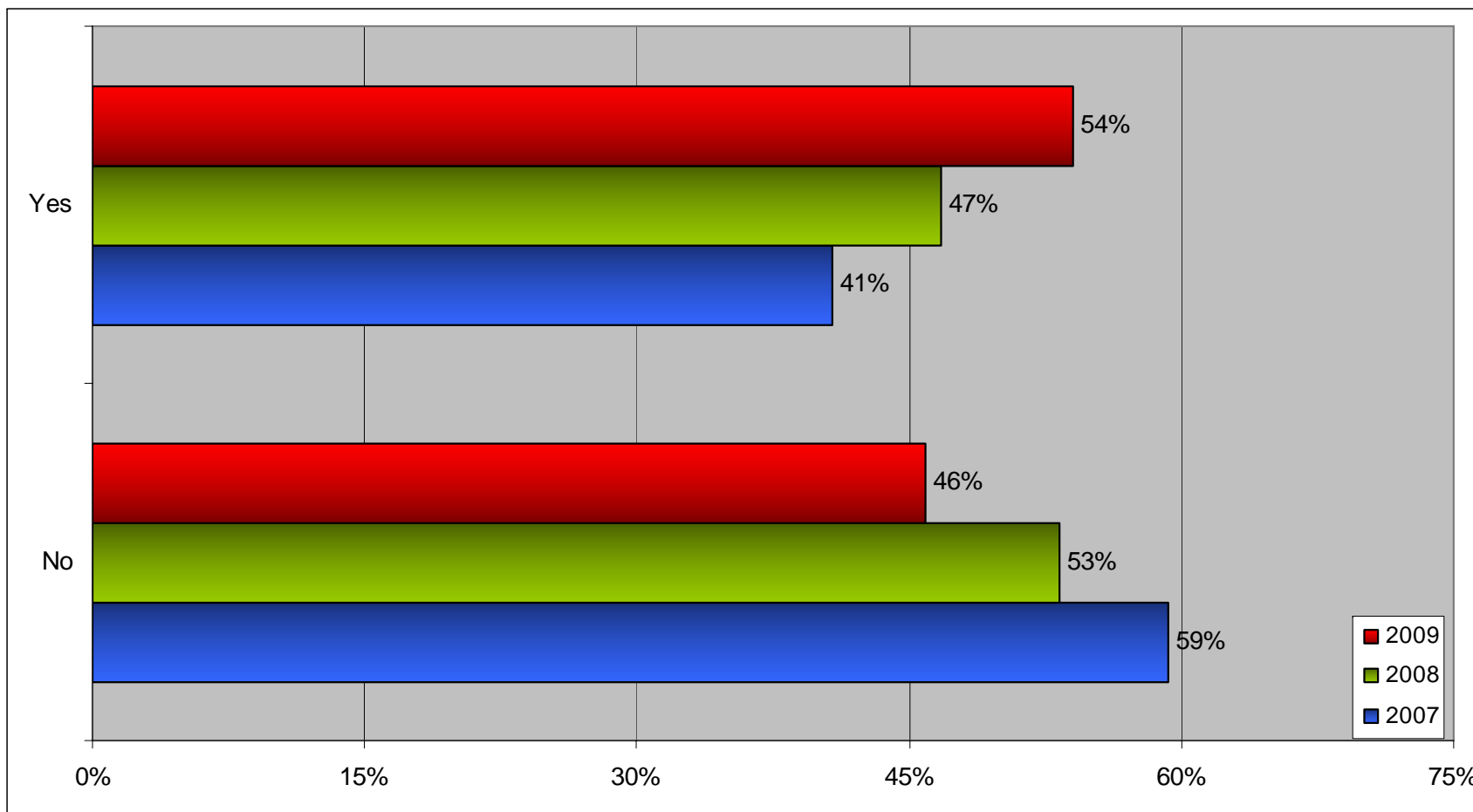
What is replacement cycle for PDAs? (Check one)



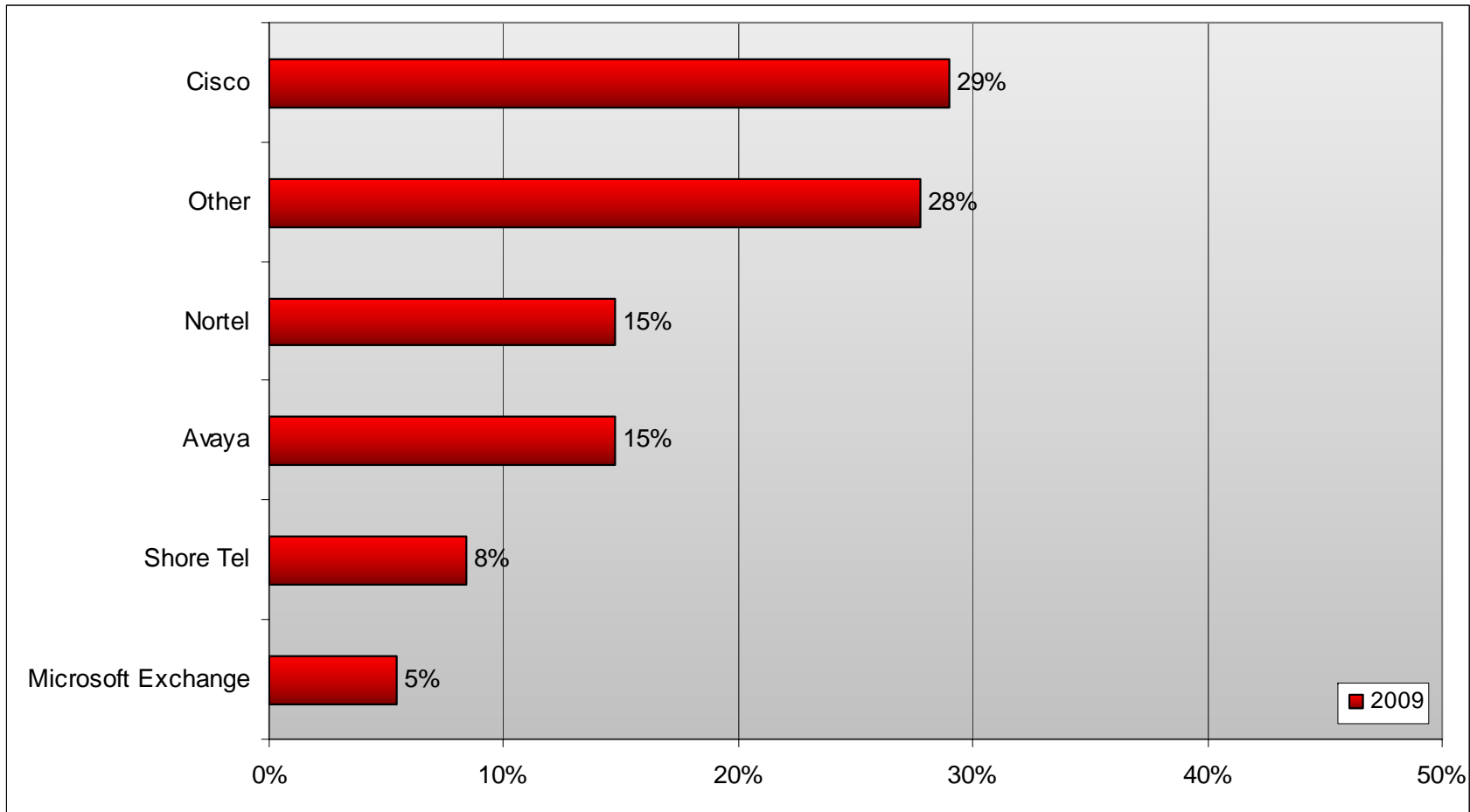
What statement best describes your firm's position on SUPPORTING wireless e-mail devices. (Check one)



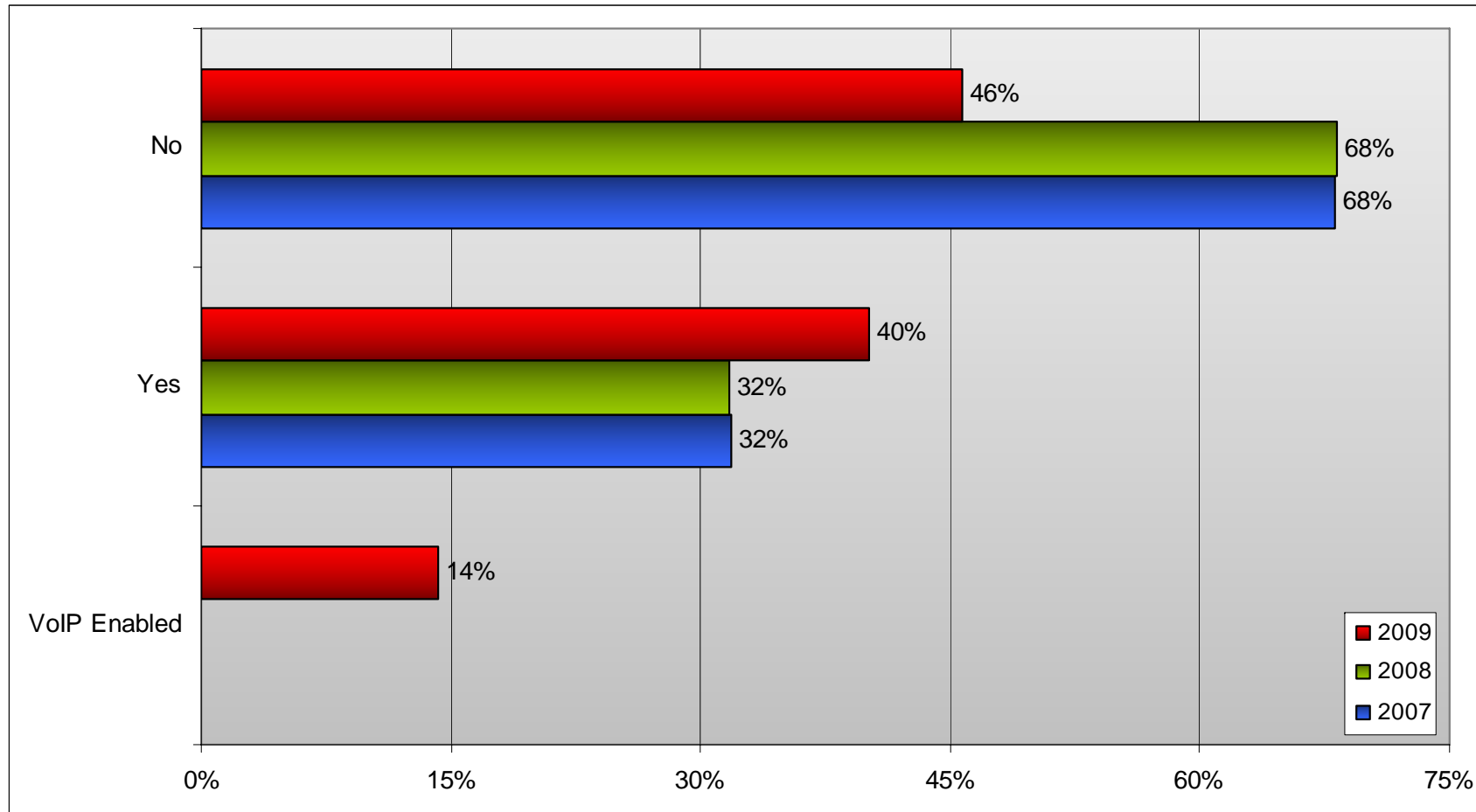
Is your firm using unified or integrated messaging (voicemail available from within you e-mail inbox)?



Type of Unified Messaging system:



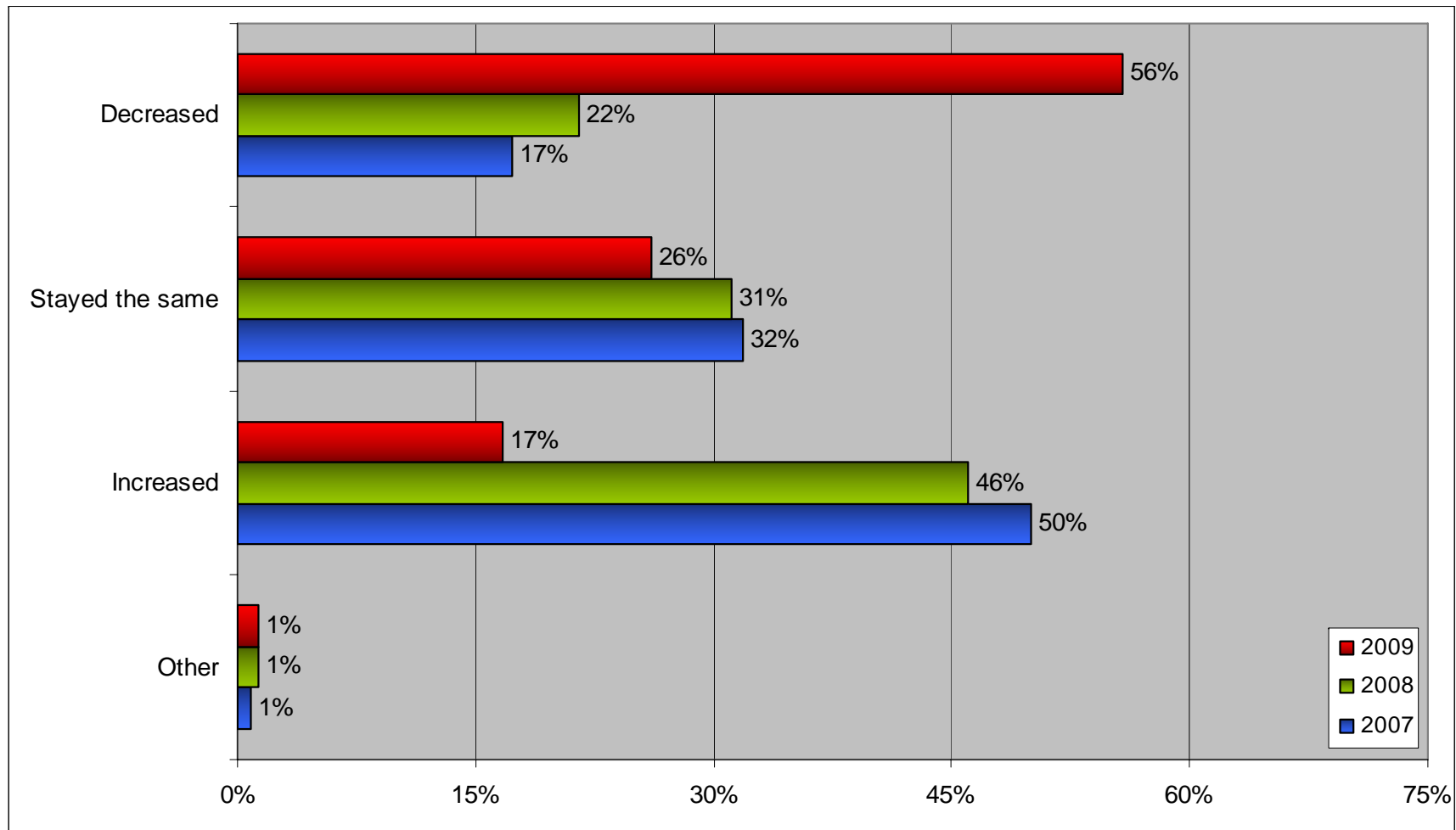
Is your PRIMARY phone system an IP Telephony based system (VoIP)?





Spending/ Strategy

How does your firm's technology budget for CAPITAL expenses compare to last year?



How does your firm's technology budget for OPERATING expenses compare to last year?

